



# tattico

# company profile

## Our approach

A respected, professional team managing and delivering high quality strategic, policy, project and planning solutions to our clients.



## Our commitment

To work alongside our clients as a solutions-focused, collaborative team which:

- will own the project;
- pass on our knowledge and experience to those we are working with; and
- deliver solutions that work well and last.



## Our values

 <h3>Quality Service</h3> <p>We deliver tailored and quality services to our clients.</p>	 <h3>Innovation</h3> <p>We find clever pragmatic ways to deliver projects.</p>	 <h3>Flexibility</h3> <p>We are responsive to changing circumstances, and are focused on getting a great outcome.</p>	 <h3>Integrity</h3> <p>We operate with absolute integrity in working with our clients, our team, suppliers, and the public.</p>	 <h3>Pride</h3> <p>We take ownership of our projects, building a legacy that we and our clients can be proud of.</p>
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# about us

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**tattico** is national consultancy providing specialist advice in the areas of governance and advocacy, resource management and regulatory planning, strategy, policy and planning, and project direction and management. We advise a wide variety of private and public sector entities including central and local government.

## We specialise in:

- Robust strategic tactical advice.
- The delivery of complex projects. The governance and senior executive management experience of Tattico's principals, gained from working in the public sector, ensures a high level of success in bringing projects to successful conclusions. These include the design and implementation of new organisational structures, delivery of large scale development, policy and infrastructure projects to construction stage, project and programme management, and regulatory and consenting services.
- We are highly skilled and have detailed technical working knowledge of government, resource management and environmental issues. We have in-depth knowledge in Local Government Act and Resource Management Act procedures and maintain an up to date detailed knowledge of these statutes. Work in this area involves strategy, policy and planning development and implementation. We also have specific experience in administering regulatory services, including bylaws, consenting and permits.
- We are accomplished in contract negotiation, mediation and negotiating positive outcomes using innovative and specifically tailored problem solving techniques.

# our people

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**tattico** brings together the combined experience and expertise of John Duthie, Mark Vinall, Jane Simmonds and Vijay Lala. We collectively have a depth of regulatory, planning, policy, project, governance and management experience. We are all highly effective working in controversial and political environments. Above all, we focus on the best possible outcomes for our clients.

**John Duthie** - John has 33 years of public sector experience. He is a dedicated, well-organised management professional with an extensive planning and management background. He has well-developed strategic planning, customer focus, communication and problem-solving skills with the ability to resolve difficult situations.

**Mark Vinall** - Mark is a qualified planner with 17 years planning and senior management experience in the private and public sector. Mark has excellent governance, strategy, policy, planning and stakeholder expertise and extensive experience in key project governance roles within public sector. He has successfully delivered key transformational projects in complex political and stakeholder environments.

**Jane Simmonds** - Jane is an experienced project and strategic management consultant. She has successfully delivered complex public sector projects and is highly effective working in controversial and political environments.

**Vijay Lala** - Vijay is a qualified planner with 16 years experience in both the private and public sector. He has provided key planning advice to local authorities, central government, non-governmental organisations, property investment/development companies, commercial businesses and infrastructure companies. He has undertaken work in all areas of resource management and been involved in local government management.



(Left) Wynyard Quarter - Consultation, planning and management of waterfront redevelopment.

# our services

service	description	project examples*
Programme Management (management of a group of projects to deliver an overall programme of work)	<ul style="list-style-type: none"> <li>• Programme scoping and approach</li> <li>• Programme implementation and reporting</li> <li>• Stakeholder management</li> <li>• Change management</li> <li>• Cultural development</li> </ul>	<ul style="list-style-type: none"> <li>• Transformational change of regulatory functions</li> <li>• Auckland Waterfront programme</li> <li>• Fast track consenting system</li> </ul>
Project Management	<ul style="list-style-type: none"> <li>• Scoping, overall approach and briefs</li> <li>• Implementation and reporting</li> <li>• Budgeting and financial management</li> <li>• Briefing, managing and reviewing expert input.</li> <li>• Risk identification and management</li> </ul>	<ul style="list-style-type: none"> <li>• Britomart Transport Centre (below ground transport interchange and above ground masterplan development)</li> <li>• Auckland Council unitary plan - initial project establishment</li> </ul>
Strategy and Policy Advice	<ul style="list-style-type: none"> <li>• Strategy development and implementation</li> <li>• Policy analysis and development</li> <li>• Public policy advice</li> <li>• Public and stakeholder consultation</li> </ul>	<ul style="list-style-type: none"> <li>• Weather tightness</li> <li>• RMA Discount policy</li> <li>• Tamaki Collective Tribes Co management Agreement</li> <li>• Alternative transport funding models</li> </ul>
Planning	<ul style="list-style-type: none"> <li>• Planning studies</li> <li>• Masterplanning</li> <li>• District planning</li> <li>• Local Board planning</li> <li>• Area planning</li> <li>• Funding Analyses</li> </ul>	<ul style="list-style-type: none"> <li>• Victoria Quarter and Wynyard Quarter plan change and designation process</li> <li>• Auckland Council Local Board planning</li> <li>• Auckland CBD Transport Funding Options report</li> <li>• Management of Regional Amenities Funding Legislation</li> </ul>
Advocacy	<ul style="list-style-type: none"> <li>• Advocacy strategy, tactics &amp; approach</li> <li>• Government, Council and other submissions</li> <li>• Legislative impact analysis</li> <li>• Special Purpose Legislation</li> </ul>	<ul style="list-style-type: none"> <li>• Royal Commission on Auckland governance – advice to Auckland City Council</li> <li>• Auckland governance legislation – submissions for Auckland City Council</li> <li>• Regional Funding Act</li> </ul>
Negotiations	<ul style="list-style-type: none"> <li>• Contract Negotiations</li> <li>• Land purchase negotiations</li> <li>• Development consent negotiations</li> </ul>	<ul style="list-style-type: none"> <li>• Auckland Ferry Terminals purchase</li> <li>• Wynyard Quarter land purchase</li> <li>• Purchase of Westhaven Marina</li> <li>• Viaduct Harbour and Wynyard Quarter negotiations between land occupants and appellants</li> </ul>
Planning Approvals and Consenting	<ul style="list-style-type: none"> <li>• Consent strategy and overall approach</li> <li>• Consent applications</li> <li>• Private Plan changes</li> <li>• Designations</li> <li>• Regulatory consents</li> <li>• Stakeholder consultation and relationship management</li> <li>• Appeals</li> </ul>	<ul style="list-style-type: none"> <li>• Former Auckland Council Depot Site (Rhubarb Lane) - consent management, structure planning and consenting</li> <li>• Marine Events Centre &amp; Vector Arena - Strategic overview of projects, management of planning process, stakeholder consultation and consenting</li> <li>• Americas Cup, Volvo Ocean Race and Louis Vuitton consents</li> </ul>

\* Includes projects undertaken both by Tattico and the principals of Tattico

# business practices

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**tattico** has a robust set of business practices to ensure we provide high quality, transparent services to our customers.

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## Brief

All of our projects have a project plan or brief agreed with our client. This plan covers our involvement in concept, planning, implementation, and finalisation of the project. It sets out our fee, clear deliverables, milestones, work methodology, and reporting times.

It stipulates which resources we will apply to the project, and our accountable principal. This project plan compliments contractual arrangements and provides a clear outline for both our clients and ourselves.

## Cost

We agree the basis of our fee with our client at the start of our commission and report regularly on cost issues. We work with our clients to find a charging regime that best suits them and the particular commission.

## Issues management

We operate under a “no surprises” culture where we share information and issues as soon as they arise. On significant projects, we maintain risks and issues registers to ensure we are fully aware of and mitigate potential problems throughout the project.

## Environmental issues

We have an environmental policy to ensure that as a firm we are making our own, albeit small contribution to New Zealand’s sustainability initiatives. We are, for example, frequent users of public transport and operate a waste minimisation policy.

## Quality

We have a focus on the quality of our projects. As well as ongoing review of quality throughout the project, we undertake a final review of the project with the client to ensure quality and sign off the work. We also undertake a survey of customer feedback on our projects to ensure we are meeting our customers’ expectations and addressing any matters for improvement.



(Small) Britomart  
Underground Rail Station  
(Large) Wynyard Quarter and  
Auckland CBD Waterfront

